

"Keep Shack Wild" was an effort to build a coalition of influencers to alter the plans of two powerful and influential federal agencies.

The U.S. Army Corps of Engineers The National Park Service After parties had agreed on a 20-year, 369-page plan to make dredge material available for beach restoration instead of dumping it off-shore, the NPS requested the option to place some of the material on Shackleford Banks.

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Shackleford Banks is managed by the NPS as a wilderness area.

- Dec. 6, 2013, the Army Corps of Engineers announced a public meeting for January 15<sup>th</sup>, 2014, to "collect input" on the project.
- Dec. 16, the Carteret County Beach Commission retained MDPR to spearhead public response.

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- Dec. 19, the client approved our plan.
- Social media started Dec. 31.
- Website was online Jan. 4.
- First Newspaper Ad ran Jan. 5.
- Direct Mail hit Jan. 7.

# Our Plan

- Create a coalition of concerned parties to oppose any plan involving dredge material disposal on Shackleford Banks.
- Mobilize citizens and knowledgeable influencers to attend the public meeting.
- Maximize written comments by the Feb. 3<sup>rd</sup> deadline.
- Implement a "quality contact" program of influencers to communicate with Congressional and Executive Branch decision-makers.

## **Our Tactics**

An aggressive effort to educate and rally the public to attend the meeting and submit comments:

- Direct Mail targeted at beach property homeowners
- Email Newsletter
- Social Media
- Website
- Newspaper Ads
- Grass-Tops influencers (radio appearances, newspaper articles, letters to the editor, in-person meetings, word of mouth.)

## What we accomplished

- Built a coalition numbering 184 individuals and organizations
- Turned out a standing-room-only crowd of an estimated 350 people.
- Ninety-one percent of the 235 written comments opposed the NPS option.
- Every municipality on Bogue Banks passed a resolution opposing the plan.
- Secured letters opposing the plan from Cong. Walter Jones, Sen. Kay Hagan, and local and state officials.

#### What was the disinformation?

From the beginning, we anticipated disinformation. Some of the misstatements we faced and were forced to counter were:

- NPS wants to combat an erosion problem at Shackleford.
- The federal agencies are only putting the sand back where it came from.
- Disposal of dredge material will help preserve Shackleford and provide ecological and recreational benefits to the island.
- Federal agencies are relying on the best available science.
- Bogue Banks just wants the sand for themselves.

#### How we countered it.

Key to countering the disinformation were our allies from the scientific, environmental, and recreational communities. Among them were:

- Dr. Orin Pilkey, Duke University
- Pete Peterson, UNC Institute of Marine Sciences
- Stephen Fegley, UNC Institute of Marine Sciences
- Michael Orback, Duke University
- John T. Wells, William & Mary College Institute of Marine Sciences
- National Marine Fisheries Service (NOAA)
- North Carolina Division of Marine Fisheries
- Surf Rider Foundation
- Recreational fishing advocates

#### How we countered it.

Allies helped us create a "Fact or Fiction" document that was the basis for countering myths about the plan.

- Posted on the website.
- Disseminated to all coalition members.
- Created social media posts on each point repeatedly.
- Distributed it at the public meeting.
- Shared with news media outlets.
- Continued communicating with coalition members following the comment period.

## The Result

Four months after the Public Comment Period ended (Feb. 3), the NPS officially withdrew its request to place dredge material on Shackleford Banks.